



宜進實業股份有限公司
YI JINN INDUSTRIAL Co., LTD.



宏洲纖維



2023
Investor Conference



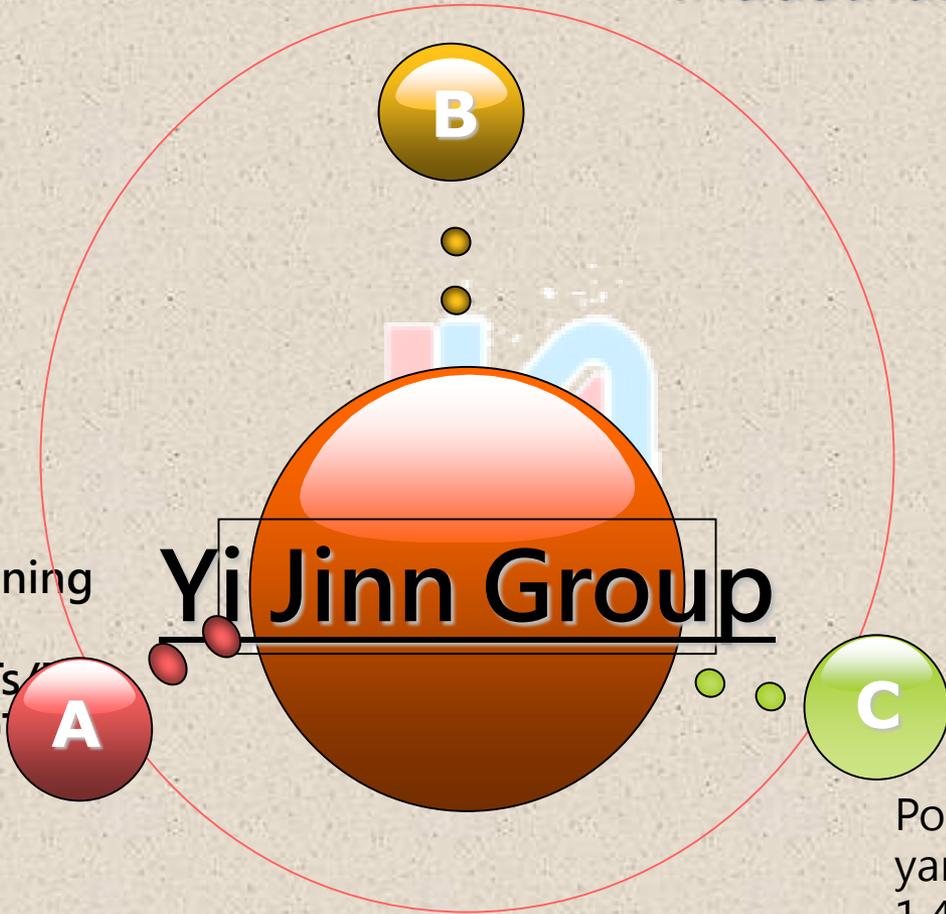
Stock Code #1457

Industrial TAPE



Stock Code #1413

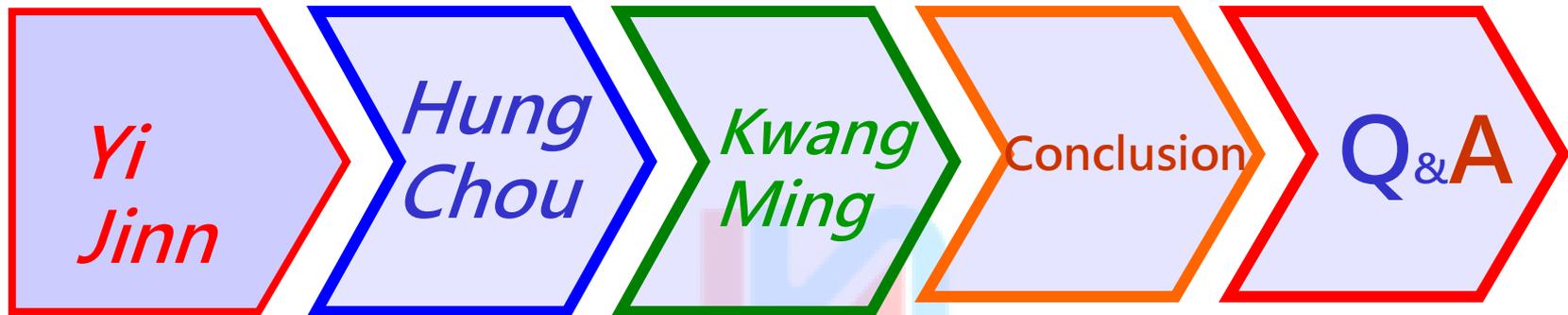
POY, FDY Direct spinning
4500Ts/M
Chip spinning 2600Ts/M
Polyester chips 1000



Stock Code #4420

Polyester & Nylon textured
yarn; Compounded Yarn;
1,400Ts/M

簡報內容方式

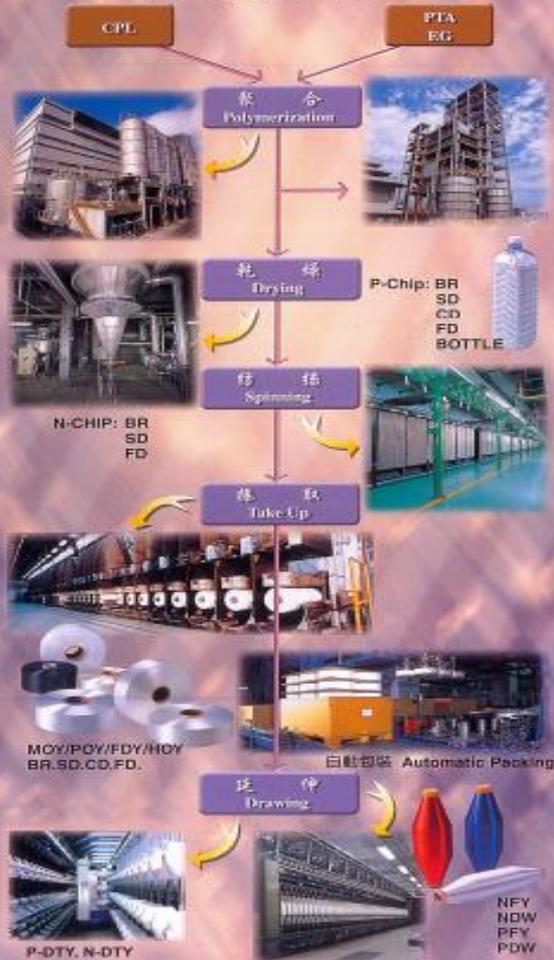


Introductions、Manufacturing
Capacity and Output、Income statement

聚酯
Polyester
耐隆
Nylon

(PFY, P-FDY, P-POY, P-MOY, PDW, Dope-Dye)
(NFY, N-FDY, N-HDY, N-POY, NDW, Dope-Dye)

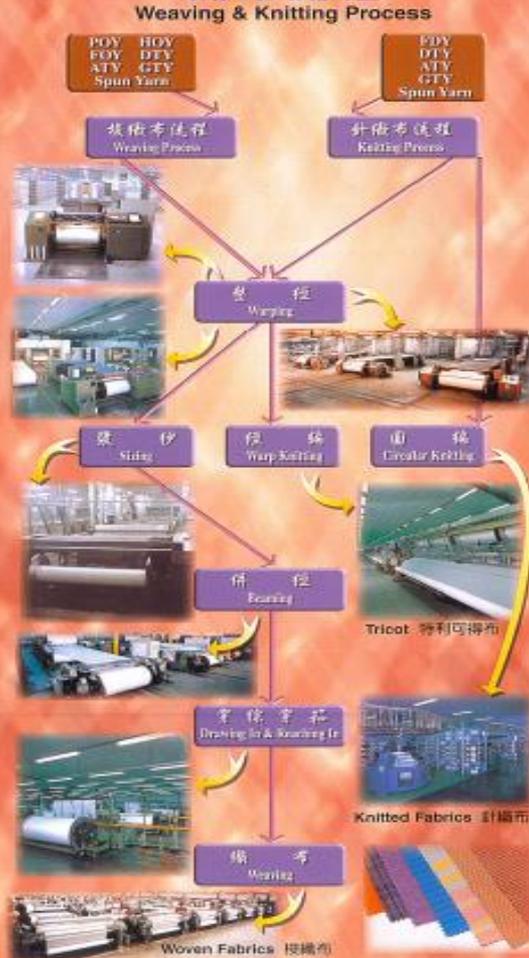
長纖維生產流程
Filament Yarn Process



梭織布
Woven Fabrics
針織布
Knitting Fabrics

(Water-Jet Woven Fabrics
Air-Jet Woven Fabrics)
(Circular Knitting Fabrics
Warp-Knitting Fabrics)

織布流程
Weaving & Knitting Process

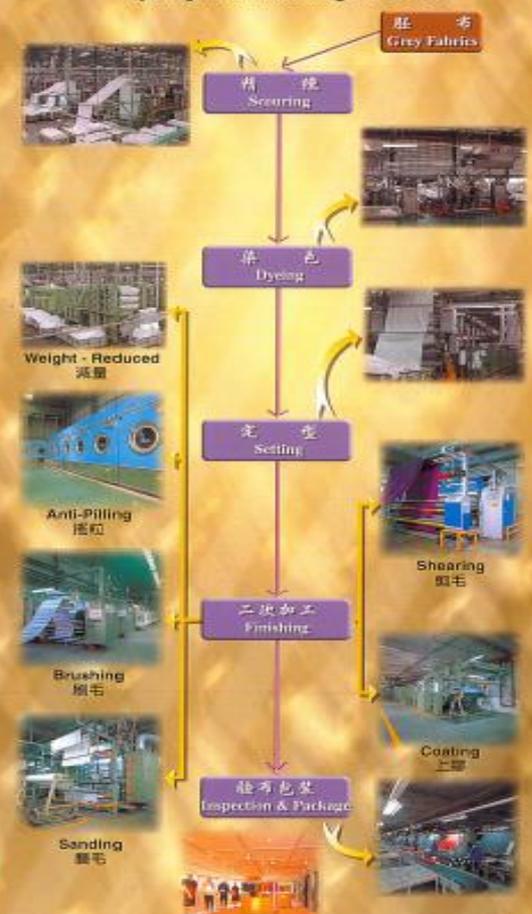


梭織
Filament Weaving
針織
Knitting

成品布
Fabrics

(Pongee, Taffeta, Oxford, Suede, Peach,)
(Fleece, Velour, Tricot, Mesh, Rib,)

染整流程
Dyeing and Finishing Process



宜進實業股份有限公司



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YI JINN INDUSTRIAL Co., LTD.

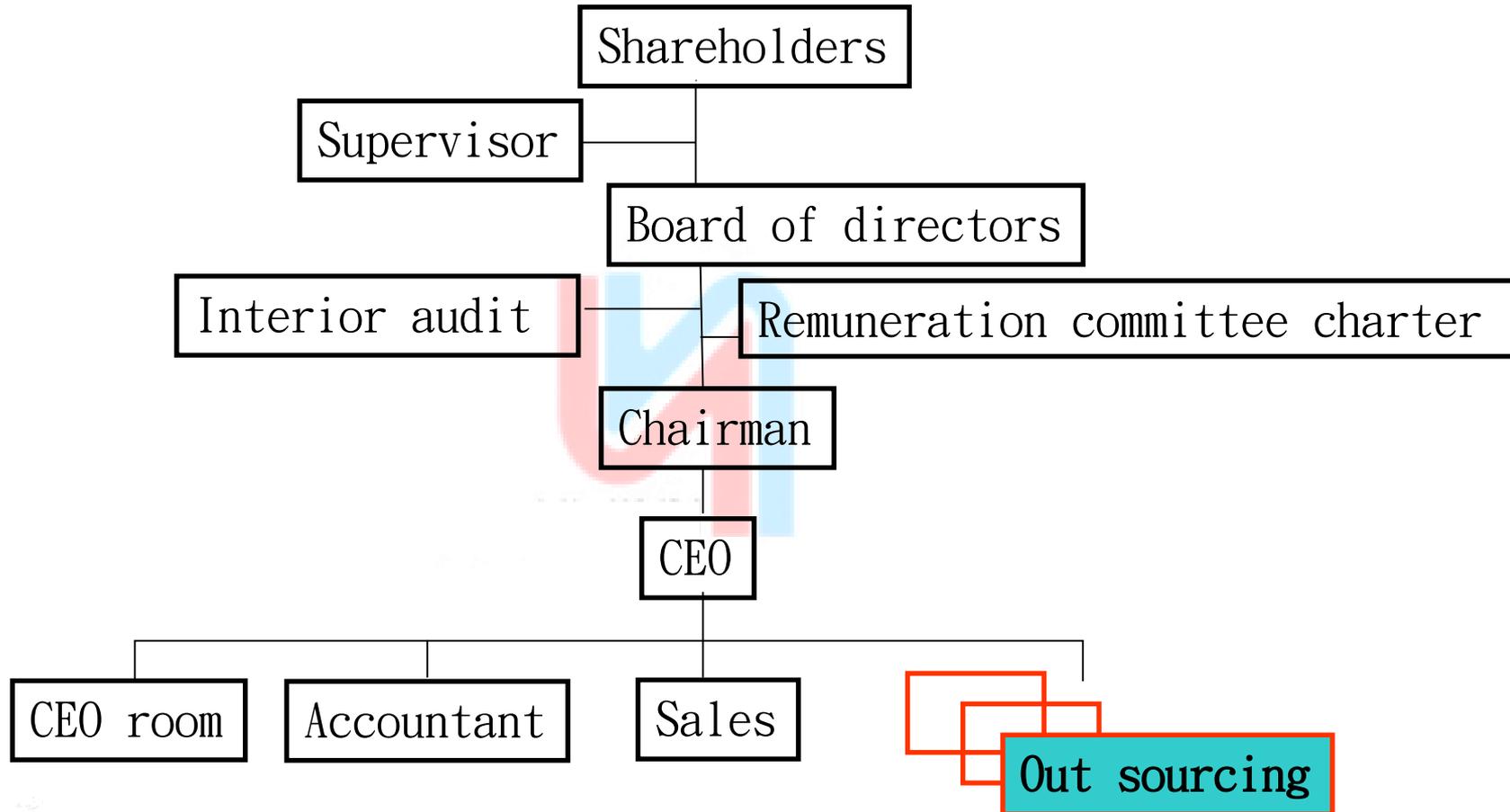
Institutional investors of **2023**



Introduction of Yi Jinn

- Establishment : 1981
- Concept : Innovation, Integrity, Growth and Collaboration
- Main Operation: Business of man-made and nature fiber, real estate
- Acquisition Kwang Ming by stocks (2013) in 46.56%
- Acquisition Hung Chou by stocks (2015) in 40.57%
- Capital : NTD 3 billion
- Revenue in 2020 : NTD 2.71 billion
- Revenue in 2021 : NTD 4.15 billion
- **Revenue in 2022 : NTD 4.34 billion**

Construction





Out source processing

Out sourcing : **industrial TAPE**

Application : facility of aviation and transportation

Area : USA, Japan, France...etc.

Selling volume : 164,143 thousand yards in 2020

151,590 thousand yards in 2021

144,965 thousand yards in 2022

130,441 thousand yards in 2023

(Jan~Nov)



Income statement of Yi Jinn

Unit : thousand NTD

Unit : thousand NTD	2022	%	Q1~Q3 of 2023	%
Sales revenue	4,335,382		2,288,210	
Costs	3,762,208	87	2,151,448	94
Gross profit	573,174	14	136,762	6
Profit	2,030,138		(119,893)	
Profit attributable to owners of parent	1,013,957		36,916	
EPS	4.55		0.17	





宏洲纖維

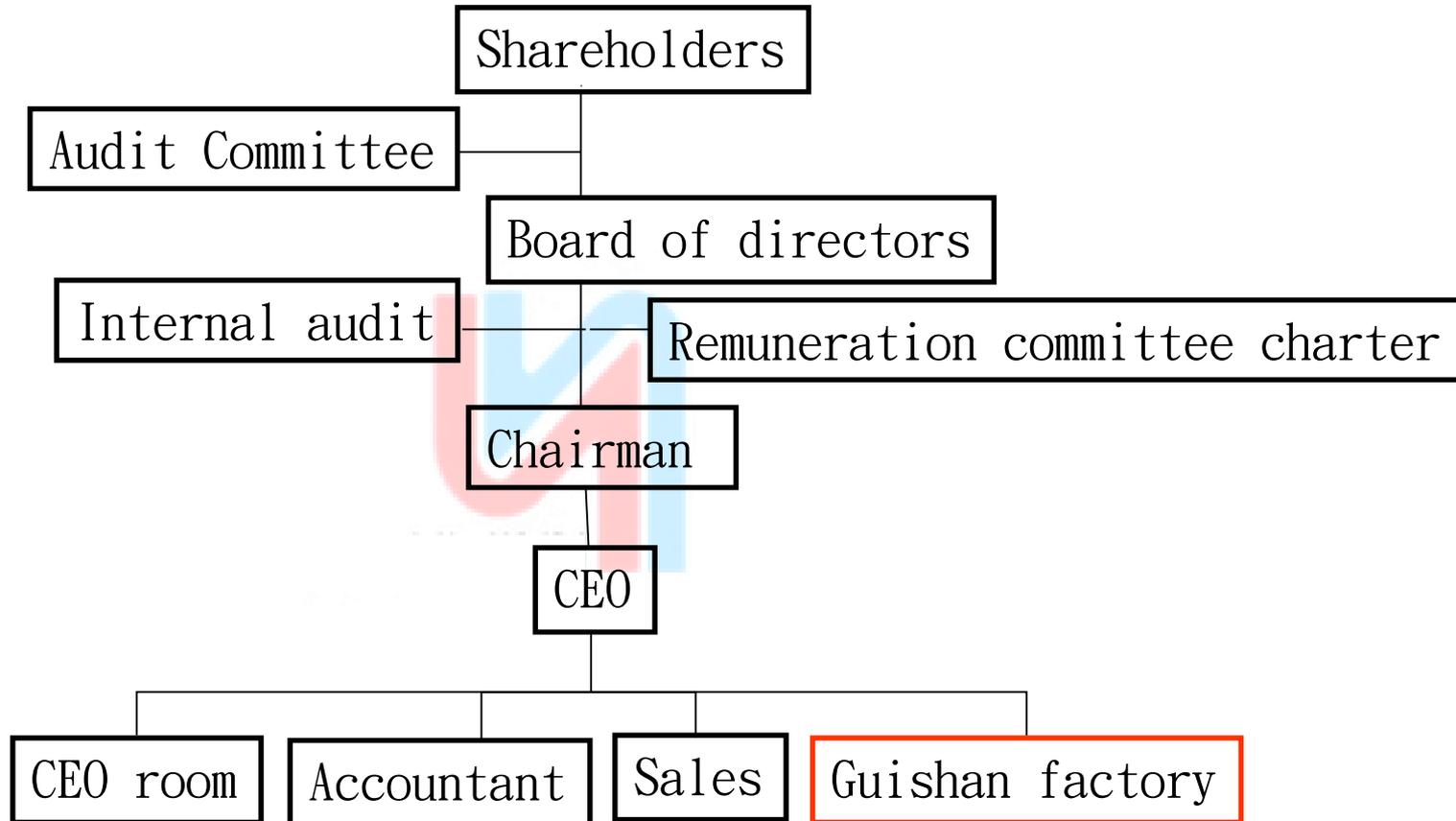
Institutional investors of 2023



Introduction of Hung Chou

- Establishment : 1968
- Set up on Dihua street
- Produce and sale POY
- Acquire by Yi Jinn in 2015
- Relocate in Neihu district in order to have better development
- Capital : NTD1.32 billion
- Revenue in 2020 : NTD 1.56 billion
- Revenue in 2021 : NTD 2.97 billion
- **Revenue in 2022 : NTD 3.15 billion**

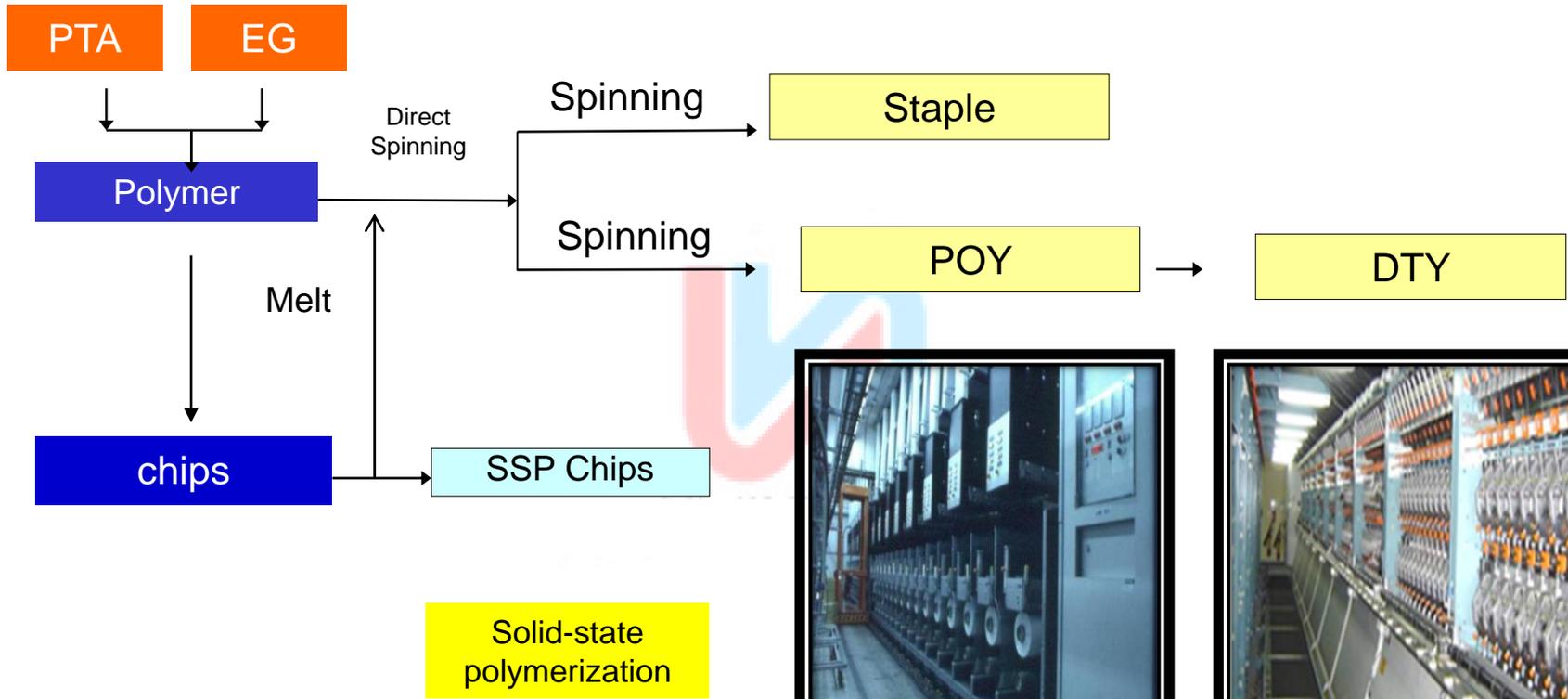
Construction



Polyester fiber manufacturing



Polyester fiber manufacturing process



Hung Chou- Guishan factory

Main product :

Poly chip & Poly fiber

- Polymerization capacity : 9,000T/month
Recent output : 6,400T/month

- POY production line capacity : 6,600T/month
Recent output : 4,400T/month

Facility	Amount
Polymerization	1 line
POY production line	21 line



Income statement of Hung Chou

Unit : thousand NTD

Unit : thousand NTD	2022	%	Q1~Q3 of 2023	%
Sales revenue	3,145,933		1,450,311	
Costs	2,937,786	93	1,518,839	105
Gross profit	208,147	7	(68,528)	(4)
Profit	99,041	4	(109,243)	(7)
EPS	0.75		(0.83)	



Kwang Ming

Institutional investors of 2023

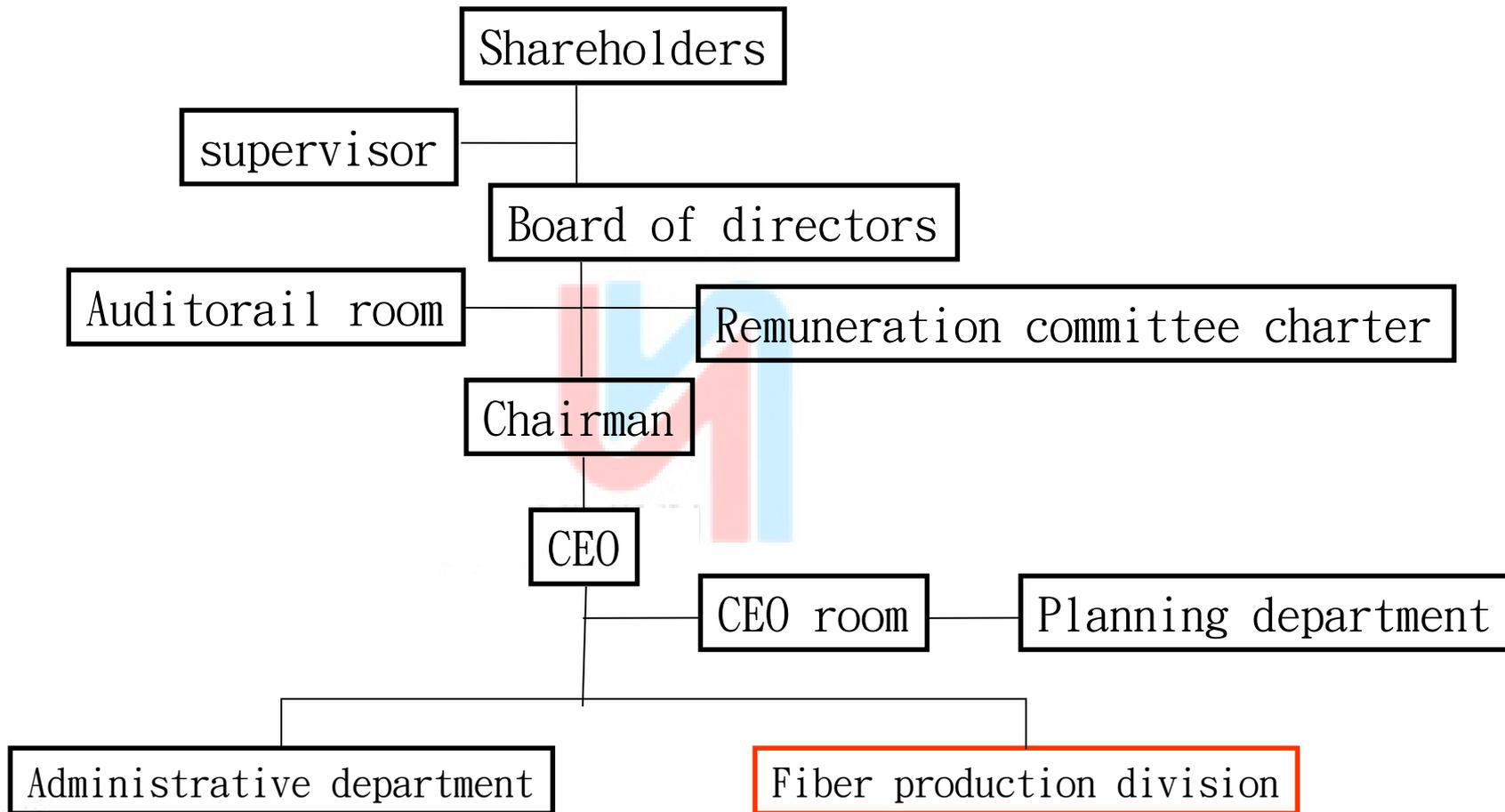




Introduction of Kwang Ming

- Establishment : 1966
- Set up in Beitou and Taoyuan
- Relocate in Taipei City in 1995
- Main business: man-made cotton, nylon, silk...etc.
- Acquire by Yi Jinn in 2013
- Expand Fiber Production Division in 2015, become upstream manufacturer. Start to produce and sale DTY
- Capital : NTD400 million
- Revenue in 2020 : NTD590 million
- Revenue in 2021 : NTD920 million
- **Revenue in 2022 : NTD930 million**

Construction of Kwang Ming



加工絲假撚製造過程



Kwang Ming-纖維事業部(Guishan factory)

Main product : DTY

- Total facilities : 19 sets
- Average operating : 9.26 sets
- Monthly average output : 1,017 ton

Facilities	Amount
TMTATF-12	4
TMTATF-21	12
TMTATF-1500	3



Income statement of Kwang Ming

Unit : thousand NTD

Unit : thousand NTD	2022	%	Q1~Q3 of 2023	%
Sales revenue	928,545		494,917	
Costs	857,301	92	500,082	101
Gross profit	71,244	8	(5,165)	(1)
Profit	(4,354)	0	(64,607)	(13)
EPS	(0.11)		(1.6)	



SWOT analysis

<p>(S) Strength</p>	<ul style="list-style-type: none"> ❑.High innovation, low cost, strong international marketing ❑.High ambition ❑.Flexible operating and vertical integration ❑.Improvement of techniques, lower operating cost to maintain competitive advantage 	<p>(O) Opportunities</p>	<ul style="list-style-type: none"> ❑.Increasing of domestic and Asian markets ❑.Develop both F fabric (fashion and function), to be more competitive. ❑Combination of upstream and downstream industries, easy to develop innovative products
<p>(W) Weaknesses</p>	<ul style="list-style-type: none"> ❑.Too focus on common products ❑.Mainly focus on production, fewer crucial techniques ❑.Hard to make market segment ❑.Hard to join international organization, trading being obstructed 	<p>(T) Threats</p>	<ul style="list-style-type: none"> ❑.Low price: highly competitive with South-east country, China and Korea ❑.High price: high competitive with European country, USA and Japan ❑.Low Tariff protection, easily be dumped



宜進實業股份有限公司

YI JINN INDUSTRIAL CO., LTD.



Yi Jinn has been engaged in fiber industry for **42** years, from the peak to the growth, maintain our spirit of integrity and collaboration by keeping research and development. Integrate raw material, DTY and production of cloth by acquiring Kwang Ming and Hung Chou.

Innovation、Comfort、 Healthy Life

➤ 2017

Join the production supply chain of the United States well-known 37.5™ technology yarn. This helps body manage the moisture in microclimate to keep body in “37.5 zone” of comfort and performance.



Concept of leading



Maintaining the attitude of innovation, integrity, growth and collaboration from 1981. Assistance and trust between relations of labor and capital makes company stronger and stronger.

Our company keep developing high quality and highly adding value products. We would improve our production, and integrate upstream and lowstream in the future, becoming much stronger Yi Jinn.

Position : Chairman of YiJinn, Hung Chou and Kwang Ming

B.O.D. Taiwan Man-made Fiber Industries Association

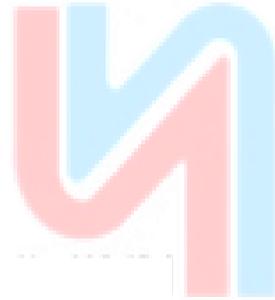
B.O.D. Chinese National Federation of Industries

Yi Jinn Group's recent investment in real estate overview

標地名稱	購置日期	所有權人	坪 (不含車位)	車位	取得價格	投報率%
南港成功路土地	2017.10.05	宜進	1638.88		224,250	合建
		光明				
		大田				
南軟一期C棟6F	2017.12.22	宜進	1141.51	16	61,000	3.25%
內湖德孚瑞光11F	2018.01.10	大田	165.39	4	12,483	2.86%
	2021.12	億東	166.76	3	13,476	2.52%
台中振興路土地	2018.03.01	大宜	9430.44		190,000	變更
國揚矽谷11~13樓	2018.7.26	宜進	3248.22	90	98,227	招租
汐止遠雄U-TOWN 97號12、33樓 95號7、9、10、35、36樓 93號23、26、29、30、34、35樓	2018.03.26	宜進	16835.02	148	584,169	2.00%
		大田				
	ø	億東				
	2021.12	光明 宏洲				
新湖二路228號	2019.09	宜進	450.00		54,000	1.70%
					1,237,605	



Thank you for listening!



Q & A